The City University of New York

CUNY SCHOOL OF LAW

Law in the Service of Human Needs

LAWYERING SEMINAR IA SYLLABUS

Mondays and Wednesdays, 9:30-11:30 a.m. (Class) Tuesdays, 2:30-3:30 p.m. (Conference) Room 4/203

Professor Capulong Fall Term 2023

SEMINAR DESCRIPTION AND LEARNING OUTCOMES

This seminar is an introduction to law practice, the first in a series of required experiential courses that culminates in clinic your third year. This term, we will focus on legal analysis, reasoning, and writing; client interviewing and counseling; and the lawyer-client relationship. Working with actors, we will simulate a lawyer's work from client intake to counseling session. Engaging in tasks in-role as lawyers along this continuum, we will develop theoretical perspectives, interrogate our professional roles, and develop work habits grounded in rigorous inquiry, thorough preparation, flexible, adaptive execution, and critical reflection.

As an institution, we have adopted a set of <u>learning outcomes</u> that constitute our expectations of you upon graduation. This course addresses some of these outcomes so that by its successful completion, you will be able to:

- 1. Recognize and appreciate the many dimensions and competencies required and engage in a systematic method of legal practice;
- 2. Plan for a legal interview and counseling session;
- 3. Legally analyze a set of facts, synthesize and apply a legal rule from a set of authorities, and write a predictive interoffice memorandum of law;
- 4. Professionalize skills essential to collaborative working relationships; and
- 5. Intentionally conceive of and begin to develop an approach to your role, responsibility, values, and identity as a lawyer.

REQUIRED TEXTS

- <u>LAWYERING SEMINAR: VOLUME I (2016) ("LSI")</u>. You may receive Lawyering Seminar Volumes I and II together. We will use Volume II in the spring.
- RICHARD C. WYDICK & AMY E. SLOAN, PLAIN ENGLISH FOR LAWYERS, 6th ed. (2019) ("Wydick & Sloan")
- THE BLUEBOOK: A UNIFORM SYSTEM OF CITATION, 21st ed. (2020) ("Bluebook")

ASSESSMENT AND GRADING

You will receive plenty of formal and informal feedback on your work from me and others throughout the semester. Your final grade will be based on:

- Client Interview Memo (5%)
- Interoffice Memorandum of Law IA (15%)
- Interoffice Memorandum of Law IB (30%)
- Client Letter/Email and Counseling Plan (10%)¹
- Interoffice Memorandum of Law II (30%)
- Professionalism (10%), which includes:
 - o performance on ungraded assignments and activities;
 - o improvement and progress throughout the semester;
 - o timely class attendance, preparedness, engagement, and participation;
 - o cooperative, active collaboration with classmates and colleagues;
 - o reflectiveness on and self-critique of work;
 - o capacity to provide and receive constructive feedback; and
 - o appropriate, collegial e-mail and other out-of-class communication.

EXPECTATIONS AND OTHER INFORMATION

<u>Class Preparation, Attendance, and Participation</u>. Our work requires everyone's active participation. You must attend each and every class and meeting. "Attendance" means reporting to class on time and remaining until class is finished. "Preparation" means that you have done all the required readings, have timely submitted any written assignments, and are otherwise fully prepared to engage. "Participation" means your rapt attention and vocal participation. I excuse class absences only *in extremis* and if I am notified in writing in advance.

<u>Respect and Collegiality</u>. Sensitive and sometimes controversial topics are inherent in our work, just as they are in the actual practice of law. Our goal is to create an environment that encourages everyone to speak and participate as well as to listen and learn. Recognizing that we have diverse beliefs, backgrounds, and experiences, you are required to treat each other with curiosity, civility, and respect, and share the responsibility for making our class a productive place to learn.

<u>Mental Health Resources</u>. Mental health issues can be exacerbated in law school, even when mental health never has been an issue for you before. CUNY Law is committed to promoting mental wellness in our students. Our counseling resources offer support for a range of issues in a confidential and safe environment. If you ever find yourself struggling, please do not hesitate to ask for support by emailing <u>mentalwellness@law.cuny.edu</u>.

¹ The Client Counseling Plan will be graded as a team/pair, *i.e.*, your team grade will be your individual grade. Details and instructions to follow.

<u>Pronoun/Name Statement</u>. I will gladly honor requests to address you by an alternate name or gender pronoun that varies from the name I receive from the registrar. Please advise me of this preference as soon as you can so that I can act accordingly.

<u>Course Management System/E-Mail</u>. We will be using Thomson Reuter's TWEN course management system. You also will receive email from my school address, <u>eduardo.capulong@law.cuny.edu</u>. Please check our TWEN course website and your email regularly. My colleagues and I are aware of and deeply concerned by Thomson Reuter's <u>sale of surveillance data and services to U.S. Immigration and Customs Enforcement (ICE)</u>.² The Law School is currently investigating this issue and exploring alternative and more ethical platforms.

Writing Assignment Guidelines. Unless noted otherwise, assignments must be typed and double-spaced using 12-point Times New Roman (or equivalent) font with one-inch margins on all sides. Please include an identifying header or footer and number all pages. Page limits are strict. If you do not follow these rules, I will reduce your grade for that assignment and/or return the assignment to you. Unless instructed otherwise, please submit assignments via the TWEN Assignments page using the following file name: "[your last name], [name of assignment, e.g. "Interoffice Memo IA"], Fall 2023."

<u>Due Dates and Times</u>. Time management is key to effective lawyering. Our due dates and times are also set forth well in advance. For these reasons—and also because they are coordinated with your other course deadlines and exams—assignment due dates and times are strict. All requests for reasonable accommodations for deadlines should be made through Disabilities Coordinator Pat Kennedy, <u>kennedy@law.cuny.edu</u>.

<u>Collaboration</u>. Learning is both an individual and collective undertaking. A substantial amount of your work in this seminar will be done with others—hence our work on professional collaboration (see, *e.g.*, Class 17 below). You may work with classmates on assignments. But you may not share or use written work prepared by others. If you are uncertain about the line between permissible and impermissible collaboration, please review the <u>CUNY Policy on</u> Academic Integrity, and/or consult me.

<u>AI and ChatGPT.</u> Because one of our primary objectives is to teach you how to write legally, you may not use artificial intelligence, *e.g.* ChatGPT, to generate any written work.

<u>Conference Time</u>. Scheduled Tuesdays, 2:30 p.m.-3:30 p.m., this time will be used for group classes as set forth below or individual or small-group meetings, writing workshops, make-up classes, office hours, and community-building activities. *Please do not schedule activities during these times and assume that we will use them each week unless noted or announced otherwise*.

SCHEDULE, READINGS, AND ASSIGNMENTS

The following table lists our classes, readings, and assignments. Please note that meetings may be subject to change, depending on the pace of our work. If there is a conflict between this

² Our colleague, Sarah Lamdan, is a leading scholar and advocate on this issue. See DATA CARTELS (2022).

schedule and what I announce in class, please follow the latter. Note, too, that I may assign additional readings and that our readings provide context and may not be discussed fully in class. After class, I may e-mail additional instructions and/or drafting assignments for the next class. Those instructions and assignments are a supplement to the assignments here, not a substitute. Unless noted otherwise, all readings are in the required texts, on TWEN, hyperlinked, or otherwise distributed.

Class/Topics	Readings/Materials	Assignments
Week 1 Class 1 (Monday, August 21): Lawyering: The Course, Profession, and Legal System • Introductions; lawyering dimensions/ competencies; experiential method; law and social/economic justice/cause lawyering; syllabus; schedule	 Amsterdam, et al., <i>Using</i> & <i>Interpreting the Law</i> (2014) (25 pages) LSI 13-26 	
Class 2 (Wednesday, August 23): The Lawyer-Client Relationship Client-centered lawyering; the intake interview; cross-cultural competency; interview planning	 Client interview assignment memo LSI 127-138; 173-192 Amsterdam, et al., <i>Interviewing a Client</i> (2014) (12 pages) 	
WEEK 2 Class 3 (Monday, August 28): Interviewing a Client Interview planning, continued; client interview and debrief	 Fed'n of Orgs. v. Bauer (2004) Client interview memo and reflection guidelines 	Brief Fed'n of Orgs. v. Bauer
Class 4 (Wednesday, August 30): Problem Analysis, Professional Roles, and Social Context • Client interview debrief, cont'd; problem- solving; individual legal issues in systemic context; reflective lawyering	• Main, Unqualified Prohibition of Self-Help Eviction (2022) (55 pages)	Client Interview Memo due 9:00 a.m. Friday, September 1
Monday, September 4—Labor Day—No Class		
WEEK 3	Case fileLSI 27-56	

Class 5 (Wednesday, September 6): Introduction to Legal Analysis • The case file; legal analysis, interpretation, and reasoning; case analysis Week 4 Class 6 (Monday, September	 RPAPL §§ 711, 713(7), 768, 853 RPL §§ 226-c, 232-a Andrews v. Acacia Network (App. Term 2018) Andrews v. Acacia Network (Civ. Ct. 2016) Shearin v. Back on Track Grp. (2014) 	Draft synthesized licensee/tenant rule
11): Legal Analysis, cont'd • Case analysis, cont'd; case gridding; forms of legal reasoning; rule synthesis/statement	 American Jewish Theatre v. Roundabout Theatre (1994) Coppa v. LaSpina (2007) NRI Group v. Crawford (2016) 	statement
Class 7 (Wednesday, September 13): The Predictive Interoffice Memorandum of Law • Case analysis/gridding, cont'd; the predictive memo; CRRACC structure; legal analysis/reasoning, cont'd; analogizing/ distinguishing cases; rule statement		
WEEK 5 Class 8 (Monday, September 18): The Interoffice Memo • Evaluative criteria; rule statement, cont'd; rule explanation; giving/receiving feedback	 Interoffice Memo IA evaluative criteria LSI 82-92 STUCKEY, BEST PRACTICES FOR LEGAL EDUCATION 176-177 (2007) 	Draft synthesized licensee/tenant rule statement due in class today
Conference (Tuesday, September 19): Legal Analysis/Writing Workshop • Lawyering mentors-led workshop		
Class 9 (Wednesday, September 20): The Interoffice Memo Rule explanation, cont'd; rule application	• LSI 92-113	

Monday, S	September 25—Yom Kippur—	No Class
WEEK 6 Class 10 (Tuesday, September 26): The Interoffice Memo • Legislative Monday: class meets 9:30-11:30 a.m. • Rule explanation/ application, cont'd; counteranalysis; statement of facts; writing for the digital reader/lawyering in the digital age	LSI 113-115 Rosenberg, Why Lawyers Should Write for the Digital Reader (2023)	
Conference (Tuesday, September 26): Citing Authorities/Bluebooking • Student-led citation/Bluebooking workshop		Lexis Interactive Citation Workshop exercises
Class 11 (Wednesday, September 27): The Interoffice Memo • Umbrella section; questions presented; brief answers; conclusion; writing in plain English	 LSI 101-104; 116-124 Wydick & Sloan 3-54 	
WEEK 7 Class 12 (Monday, October 2): The Interoffice Memo • Writing workshop— revising/editing/ proofreading your memo; plain English, cont'd Conference (Tuesday, October 3): Writing in Plain English • Writing Fellows-led		
workshop Class 13 (Wednesday, October 4): The Interoffice Memo • Finalizing your memo	Interoffice Memo IB evaluative criteria And Andigonous Records's D	Interoffice Memo IA due 11:59 p.m. Friday, October 6
Monday, October 9—Indigenous People's Day—No Class		

Tuesday, October 10-Friday, October 20—Midterm Period—No Group Classes		
Week 8 Conference (Tuesday, October 10): Individual Conferences No group class Memo conferences Class 14 (Wednesday, October 11): Individual Conferences No group class Memo conferences		Please sign up for an individual meeting with me to discuss Interoffice Memo IA ³
WEEK 9 Class 15 (Monday, October 16): Individual Conferences No group class Memo conferences Conference (Tuesday, October 17): Individual Conferences No group class Memo conferences Class 16 (Wednesday, October 18): Individual Conferences No group class Memo conferences Memo conferences		
Week 10 Class 17 (Monday, October 23): Counseling a Client • Lawyer as advisor/counselor; the client advice letter; psychological/emotional intelligence; problem- solving redux; legal/extra-legal considerations; collaborating professionally	 LSI 252-282 Schiess, Writing for the Client (2002) Epstein, et al., Collaboration (2014) NY Rule of Professional Conduct 2.1 Client letter/email and counseling assignment memo Client letter/email and counseling teams list 	
Class 18 (Wednesday, October 25): Counseling a Client • Preparing for the counseling session	Client letter/email and counseling plan evaluative criteria	Interoffice Memo IB due 11:59 p.m. today

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³ These meetings will be held on Zoom. Please signup via TWEN; note that some of these slots are outside of scheduled class time.

Week 11 Class 19 (Monday, October 30): Counseling a Client Client counseling session and debrief Class 20 (Wednesday, November 1): Case Analysis and the Interoffice Memo, cont'd Case analysis for Interoffice Memo II	 Review LSI 57-126 Interoffice Memo II evaluative criteria Romanello v. Hirschfeld (App. Div. 1983) Romanello v. Hirschfeld 	Client Letter/Email and Counseling Plan due 9:30 a.m. today ⁴ Client counseling reflection memo due 9:00 a.m. Friday, November 3
	(Ct. of Appeals 1984) • Cooper v. Back on Track (2014)	
WEEK 12 Class 21 (Monday, November 6): Case Analysis and the Interoffice Memo, cont'd • CRRACC redux: rule statement	 Simar Holding v. GSC 2011) Chili Venture v. Stahl (2016) 	Draft synthesized contract of adhesion rule statement
Class 22 (Wednesday, November 8): Case Analysis and the Interoffice Memo,		
cont'd		
• Rule		
explanation/application Week 13		
Class 23 (Monday, November		
13): Case Analysis and the Interoffice Memo, cont'd		
Rule		
explanation/application,		
cont'd; counteranalysis;		
conclusion		
Conference (Tuesday,		
November 14): Writing/Citation/Bluebooking		
Student-led workshop		
Class 24 (Wednesday,		
November 15): Case Analysis		
and the Interoffice Memo,		
cont'd		
• Rule		
explanation/application,		

⁴ Please submit the draft letter/email and plan as a team.

counteranalysis,		
conclusion, cont'd		
Week 14		
Class 25 (Monday, November		
20): Case Analysis and the		
Interoffice Memo, cont'd		
• Rule		
explanation/application,		
counteranalysis,		
conclusion, cont'd		
	ember 22—Thanksgiving Brea	k—No Classes
Week 15		
Class 26 (Monday, November		
27): Finalizing the Interoffice		
Memo		
Writing workshop		
Conference (Tuesday,		
November 28): Office Hours		
 The Writing Fellows 		
and I will hold open		
office hours during this		
time		
Class time (Wednesday,	For evening panel	Interoffice Memo II due
November 29): Fall Reflection	discussion:	11:59 p.m. today
and Celebration	• Jimenez v. 1171	
 Last group class 	Washington Ave. (2020)	
 End-of-term panel 	• Salazar v. Core Services	
discussion 6:15-7:45	Group, Inc. (2020)	
p.m. Please plan on		
attending this panel		
discussion, which will		
feature attorneys		
working on these		
matters.		

FACULTY AND STAFF INFORMATION

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LAWYERING SEMINAR IIA SYLLABUS

Tuesdays/Thursdays, 9:30-11:30 a.m. (Class) Thursdays, 2:00-3:00 p.m. (Conference) Room 4/203 Professor Capulong Spring Term 2024

COURSE DESCRIPTION AND LEARNING OUTCOMES

Welcome to Lawyering Seminar II. Building on Lawyering Seminar I last fall, we shift our focus this term from predictive legal analysis to persuasive legal advocacy. As a school, we have adopted a set of <u>learning outcomes</u> that are our expectations of you as a CUNY Law graduate. This course addresses some of these outcomes so that, by its successful completion, you will be able to:

- 1. Appreciate the dynamic nature of disputes and the traditional advocacy contexts in which lawyers engage;
- 2. Understand the nature of, investigate, and develop facts; articulate a persuasive factual narrative; and write an affidavit/affirmation;
- 3. Systematically consider key considerations involved in, plan for, and execute a negotiation on behalf of a client;
- 4. Craft a persuasive legal argument and write a brief;
- 5. Conduct an oral argument; and
- 6. Further develop an approach to your role, responsibility, values, and identity as a lawyer.

Like Lawyering Seminar I, this course involves a semester-long simulation in which you will play the role of attorney (and I, your supervisor). Using a municipal tort matter, we will, among other tasks, interview a witness, conduct legal research, write an affidavit/affirmation, negotiate with opposing counsel, write a brief, and orally argue before a judge. As we did last fall, we will engage in each of these tasks using a five-step method of inquiry, preparation, execution, reflection, and generalization—the clinical "plan-do-reflect" method.

REQUIRED TEXTS

- LAWYERING SEMINAR: VOLUME I (2016) ("LSI")
- LAWYERING SEMINAR: VOLUME II (2016) ("LSII")
- RICHARD C. WYDICK & AMY E. SLOAN, PLAIN ENGLISH FOR LAWYERS (6th ed. 2019) ("Wydick & Sloan")

- ROSS GUBERMAN, POINT MADE (2nd ed. 2014) ("Guberman")
- THE BLUEBOOK: A UNIFORM SYSTEM OF CITATION (21st ed. 2020) ("Bluebook")

ASSESSMENT AND GRADING

You will receive plenty of oral and written, formal and informal feedback—or formative assessment—throughout the semester. Summatively, your final grade will be based on:

- 1. Witness Affidavit/Affirmation (5%)
- 2. Negotiation (10%)
- 3. First/Partial Draft Memorandum of Law (20%)
- 4. Oral Argument (20%)
- 5. Final/Full Draft Memorandum of Law (35%)
- 6. Professionalism (10%), including:
 - a. Class attendance, preparation, engagement, and participation;
 - b. Preparation, participation, and performance on ungraded assignments and class exercises;
 - c. Progress throughout the semester;
 - d. Self-reflection and -critique; and
 - e. Oral and written communication in and out of class.

EXPECTATIONS AND OTHER INFORMATION

<u>Class Preparation, Attendance, and Participation</u>. This course, like any other, depends on everyone's active engagement. You therefore are required to prepare for, attend, and participate in each and every class and meeting.

- "Preparation" means that you have done all the required readings, have turned in any written assignments on time, have thought about the class/meeting in advance, and are otherwise fully prepared to engage. In this course, as in your other law school courses, you generally should plan to spend two hours preparing for each hour of class.
- "Attendance" means reporting to class/meeting on time and remaining until class/meeting is finished.
- "Participation" means your rapt attention, active listening, and vocal participation.

I excuse class absences only under extraordinary circumstances and if I am notified in writing in advance.

<u>Respect and Collegiality</u>. Sensitive and sometimes controversial topics are inherent in our work, just as they are to the actual practice of law. Our goal is to create an environment that encourages everyone to speak and participate as well as to listen and to learn. Recognizing that the class represents a variety of individual beliefs, backgrounds, and experiences, you are required to treat each other with curiosity, civility, and respect, and share the responsibility for making our class a safe, productive place to learn.

<u>Mental Health Resources</u>. Mental health issues can be exacerbated in law school, even when mental health never has been an issue. CUNY Law is committed to promoting mental wellness in our students. Our counseling resources offer support for a range of issues in a confidential and safe environment. If you find yourself needing support, please email mentalwellness@law.cuny.edu.

<u>Pronoun/Name Statement</u>. I will gladly honor requests to address you by an alternate name or gender pronoun that varies from the name I receive from the registrar. Please advise me of this preference as soon as you can so that I can act accordingly.

<u>Course Management System/E-Mail</u>. We will be using the TWEN course management system. You also will receive email from my school address, <u>eduardo.capulong@law.cuny.edu</u>. Please check our TWEN course website and your email regularly.

<u>Writing Assignment Guidelines</u>. Unless noted otherwise, written assignments must be typed and double-spaced using 12-point Times New Roman (or equivalent) font with one-inch margins on all sides. Please include an identifying header or footer and number all pages. *Page limits are strict*. If you do not follow these rules, I will reduce your grade for that assignment and/or return the assignment to you. Unless instructed otherwise, *please submit assignments via the TWEN Assignments page using the following file name*: "[your last name] [name of assignment, *e.g.* "Affidavit" or "Affirmation"] Spring 2024."

<u>Due Dates and Times</u>. Time management is key to effective lawyering. Our due dates and times are also set forth well in advance. For these reasons—and also because they are coordinated with your other course deadlines and exams—assignment due dates and times are strict. All requests for reasonable accommodations for deadlines should be made through Disabilities Coordinator Pat Kennedy, <u>kennedy@law.cuny.edu</u>.

<u>Collaboration</u>. Learning is both an individual and social undertaking. A substantial amount of your work in this seminar will be done with others. You may work with classmates on assignments. But you may not share or use written work prepared by others. If you are uncertain about the line between permissible and impermissible collaboration, please review the CUNY Policy on Academic Integrity and/or consult me.

<u>AI and ChatGPT</u>. Because one of our primary objectives is to teach you how to write legally, you may not use artificial intelligence, *e.g.*, ChatGPT, to generate any written work.

<u>Conference Time</u>. Scheduled Thursdays, 2:00 p.m.-3:00 p.m., this time will be used for group classes as set forth below or individual or small-group meetings, writing workshops, make-up classes, office hours, and community-building activities. *Please do not schedule activities during these times and assume that we will use them each week unless noted or announced otherwise.*

SCHEDULE, READINGS, AND ASSIGNMENTS

The following table lists our classes, readings, and assignments. Please note that meetings may be subject to change, depending on the pace of our work. If there is a conflict between this schedule and what I announce in class, please follow the latter. Note, too, that I may assign additional readings and that our readings provide context and may not be discussed fully in class. After class, I may e-mail additional instructions and/or drafting assignments for the next class. Those instructions and assignments are a supplement to the assignments here, not a substitute. Unless noted otherwise, all readings are in the required texts, on TWEN, hyperlinked, or distributed.

Class/Topics	Readings/Materials	Assignments
WEEK 1 Class 1 (Tuesday, January 16): Lawyering Seminar II: The Course, Simulation, & Semester Introductions; from predictive analysis to persuasive advocacy; syllabus; schedule; disputing theory; traditional advocacy contexts; municipal tort liability & 'special relationship' exception	 Amsterdam, et al., Advocacy Contexts (2014) Cuffy v. NYC (1987) Laratro v. NYC (2006) 	Draft 'special relationship' exception rule statement due in class
Class 2 (Thursday, January 18): Rivera v. City of NY Simulation; complaint; 'special relationship', continued; rule analysis Legal research workshop 10:30-11:30 with Professor Sokkar-Harker on Zoom	 Complaint Sorichetti v. NYC (1985) Kircher v. City of Jamestown (1989) Stata v. Village of Waterford (1996) 	Revise rule statement Begin legal/extra-legal research and post on TWEN Forum 'Cases & Secondary Sources': 2 secondary sources; 5 cases with 1-sentence explanation of relevance & 3 websites related to topic
week 2 Class 3 (Tuesday, January 23): Interviewing a Witness Client v. witness interview; interview technique redux; interview planning;	 LSI 243-251 Witness interview & affidavit/affirmation role memo¹ NYRPC 3.4, 4.1, 4.3, 4.4 	Revised rule statement due 9:30 a.m. today Continue researching, briefing & organizing cases

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¹ You'll find all assignment/role memos, attachments, and case documents in the "Case File" folder on TWEN.

the		
affidavit/affirmation		
Class 4 (Thursday, January 25): 'Facts' • Epistemology, construction & development of 'fact'; fact-skepticism; narrative in fact construction; interview planning, affidavit/affirmation, cont'd	 Amsterdam, et al., Developing & Using Facts (2014) LSI 192-208 Robbins, What is a 'Fact'? A 'Story' (2017) 	Research results due 11:59 p.m. Friday, January 26
WEEK 3 Class 5 (Tuesday, January 30): Interviewing a Witness O Witness interview & debrief; the affidavit/affirmation, cont'd	 Affidavit/affirmation assignment guidelines Affidavit/affirmation evaluative criteria 	Draft affidavit/affirmation
Class 6 (Thursday, February 1): The Persuasive Memorandum of Law a/k/a 'Brief' Witness interview reflection; affidavit/affirmation, cont'd; attorney role assignments; purpose and structure of a brief; CRRACC, case analysis, synthesis, and gridding redux; predictive v. persuasive writing; the case file; theory of the case	 Review LSI 39-50 LSII 1-15, 44-75 Sample briefs Case file Attorney role assignments 	
Conference (Thursday, February 1): The Persuasive Memorandum of Law O Persuasive writing, CRRACC, case analysis/synthesis/grid ding, case theory, cont'd; umbrella section; points of	 Guberman 91-120, 124-162 CPLR § 3211 Campaign for Fiscal Equity v. NY (1995) Leon v. Martinez (2012) Other cases to be announced (TBA) NYRPC 1.1 & comment 8 	Rewrite rule statement persuasively

argument; the motion to dismiss		
Affidavit/Affirmation	of Dani Angeles due 11:59 p.m.	Monday, February 5
WEEK 4 Class 7 (Tuesday, February 6): The Persuasive Memorandum of Law O Affidavit/affirmation reflection; case analysis/gridding cont'd; analogizing & distinguishing cases; rule explanation & application with multiple authorities	 LSII 83-101 Guberman 162-179 Final list of authorities CUNY Law Legal Writing Center web page (sample brief(s)) LSII Appendices A & B 	Revised persuasive rule statement due in class
Class 8 (Thursday, February 8): O PILC Fair—no class WEEK 5 Class 9 (Tuesday, February 13): Negotiating a Dispute O Alternative dispute resolution (ADR) & the 'vanishing trial';	 Amsterdam, et al., Planning for Negotiation (2014) NYS Unified Court System ADR policy 	
negotiation theory/games; distributive v. integrative bargaining	 Fiss, Against Settlement (1984) Negotiation role memo & confidential facts/exercise instructions/plan guidelines 	
Class 10 (Thursday, February 15): Negotiating a Dispute O Negotiation strategy/tactics/dynam ics; negotiation planning; 'best alternative to a negotiated agreement' (BATNA); bargaining in 'shadow of the law'; legal/extra-legal norms	O Negotiation evaluative criteria	Negotiation plan (team) due 11:59 p.m. day prior to negotiation Begin drafting 'direct contact' point
WEEK 6	ruary 19-23—Negotiation Exerc	cuse
Class 11 (Tuesday, February 20): The Persuasive Memorandum of Law		

o Case analysis/gridding, analogizing & distinguishing cases, rule explanation & application with multiple authorities, cont'd Class 12 (Thursday, February 22): The Persuasive Memorandum of Law	First/partial memorandum of law evaluative criteria	Draft 'direct contact' point due 9:30 a.m. today
o Case		Begin drafting 'assumption
analysis/gridding,		of duty' point
analogizing &		
distinguishing cases, rule explanation &		
application with		
multiple authorities,		
cont'd		
Conference (Thursday,		
February 22): Writing		
Workshop		
o Persuasive thesis		
sentences workshop led by Writing		
Fellows		
WEEK 7	o LSII 79-82, 114-134	
Class 13 (Tuesday, February	o Guberman 47-89	
27): The Persuasive		
Memorandum of Law o Negotiation		
debrief/reflection;		
counterarguments;		
writing a persuasive		
statement of facts; fact		
statement workshop;		
universal		
design/writing for the digital reader		
(hyperlinking,		
bookmarking, etc.),		
visual design		
Class 14 (Thursday, February	o Guberman 187-244	
29): Writing Workshop	o Review Wydick & Sloan,	
o Topic(s) TBA	Chs. 1-7	

Conforme of (Thursday)		
Conference (Thursday,		
February 29): Citation		
Workshop		
o Citation/Bluebook		
workshop		
WEEK 8		
Class 15 (Tuesday, March 5):		
The Persuasive		
Memorandum of Law		
 Pulling it all 		
together—statement of		
facts; umbrella		
section; direct		
contact/assumption of		
duty points; plain		
English <i>redux</i>		
Class 16 (Thursday, March		
7): Writing/Citation		
Workshop		
O Topics TBA		
L		
Conference (Thursday, March		
7): Citation Workshop		
o Citation/Bluebook		
workshop		
First/Partial Draft M	lemorandum of Law due 11:59 p	
First/Partial Draft M March 11-22—Midtern	<mark>lemorandum of Law due 11:59 p</mark> ns—No Group Classes—Individ	
First/Partial Draft M March 11-22—Midtern WEEK 9		
First/Partial Draft M March 11-22—Midtern WEEK 9 Class 17 (Tuesday, March		ual Memo Conferences
First/Partial Draft M March 11-22—Midtern WEEK 9 Class 17 (Tuesday, March 12): Individual Memo		ual Memo Conferences Please sign up for an
First/Partial Draft M March 11-22—Midtern WEEK 9 Class 17 (Tuesday, March 12): Individual Memo Conferences		Please sign up for an individual meeting with me beginning this week to
First/Partial Draft M March 11-22—Midtern WEEK 9 Class 17 (Tuesday, March 12): Individual Memo		ual Memo Conferences Please sign up for an individual meeting with me beginning this week to discuss your first/partial
First/Partial Draft M March 11-22—Midtern WEEK 9 Class 17 (Tuesday, March 12): Individual Memo Conferences		Please sign up for an individual meeting with me beginning this week to
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WEEK 10 Class 19 (Tuesday, March 19): Individual Memo Conferences No group class Class 20 (Thursday, March		Continue case analysis & drafting this week
21): Individual Memo Conferences		
o No group class		
Conference (Thursday, March 21): Individual Memo Conferences		
o No group class		
Marc	h 25-29—Spring Break—No Cl	
WEEK 11 Class 21 (Tuesday, April 2): The Persuasive Memorandum of Law, cont'd	o Guberman 1-38, 153-186	Draft 'justifiable reliance' point due 9:30 a.m.
 'Justifiable reliance'; the introduction/prelimina ry statement; 		
revisiting the fact statement		
Class 22 (Thursday, April 4): The Persuasive Memorandum of Law, cont'd o 'Justifiable reliance,' cont'd; overall	 Final draft memorandum of law evaluative criteria Guberman 301-312 	
conclusion; outline of final draft brief; point headings; cover sheet; table of contents/authorities		
WEEK 12 Class 23 (Tuesday, April 9): The Art of Oral Advocacy Oral argument in trial court	 LSII 177-179, 189-214 Oral argument assignment memo & court order 	
Class 24 (Thursday, April 11): Preparing for Oral Argument O Planning workshop; oral argument plan; podium documents	 LSII 180-189, 214-228 Oral argument plan/ argument guidelines Oral argument evaluative criteria 	Oral argument plan due 5 p.m. day prior to your oral argument
April 15-26—Oral Argument Exercise		
April 23—Passover—No Class		

WEEK 13		
Class 25 (Tuesday, April 16):		
Oral Arguments		
 No group class 		
Class 26 (Thursday, April		
18): Oral Arguments		
 No group class 		
Conference (Thursday, April		
18): Oral Arguments		
 No group class 		
WEEK 14		
Class 27 (Tuesday, April 23):		
No Classes—Passover		
Class 28 (Thursday, April		
25): Oral Arguments		
 No group class 		
Conference (Thursday, April		
25): Oral Arguments		
 No group class 		
Class 29 (Tuesday, April 30):		
Last Class		
o Term review &		
reflections; end-of-		
year celebration		
Final/Full Draft Memorandum of Law due 11:59 p.m. Wednesday, May 1		

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