

Table 4 from Chapter 1

Ask Person A and ideally a second person, Person B, who know your earlier work/service well to rank your top four strengths in terms of the capacities and skills that clients and legal employers want in the context of your previous work/service with customers/persons served including work on teams.

Assessment of _____ (student name)

<u>Capacities and Skills</u>	<u>Rank the Student's Top Four in Order (1-4)</u>
1. Superior focus and responsiveness to the customer/persons served	
2. Exceptional understanding of the context and business of the customer/persons served	
3. Effective communication skills, including listening and knowing your audience	
4. Creative problem-solving and good professional judgment	
5. Ownership over continuous professional development (taking initiative) of all of the capacities and skills needed to serve well	
6. Teamwork and collaboration	
7. Strong work ethic	
8. Conscientiousness and attention to detail	
9. Grit and resilience	
10. Organization and management of the work (project management)	
11. An entrepreneurial mindset to serve customers/persons served more effectively and efficiently in changing markets	